

STATE OF NEW HAMPSHIRE
Dept. of Administrative Services
Div. of Procurement and Support Services
Bureau of Purchase and Property
State House Annex
Concord, New Hampshire 03301

Date: January 17, 2018

NOTICE OF CONTRACT REVISION
(UPDATED STATE CONTACT)

COMMODITY: LAUNDRY CHEMICALS (BULK AND NON-BULK)
CONTRACT NO.: 8002198
NIGP: 510-0000
VENDOR: Central Paper **VENDOR #:** 154087
350 Gay Street
Manchester, NH 03103
CONTACT PERSON(S): Matt Kfoury
Tel. No.: 603 624-4064
Fax. No.: 603 624-8795
E-Mail: mkfoury@centralpaper.com
EFFECTIVE FROM: September 1, 2017 **Through:** July 31, 2020

Bulk Laundry Chemicals

New Hampshire Hospital & Glencliff Home for the Elderly

SPECIFICATION COMPLIANCE:

Changes from the current chemicals being used at NH Hospital require the evaluation and approval of the "New Product Evaluation Committee" of NHH per Hospital policy, "Product Evaluation & Standardization Program".

Specifications of the current laundry chemical pump system (Beta ILS Max) must be maintained. Specifications include: pump rate of 100 ounces per minute, transport pump flow rate of 3.5 gallons per minute, and "out of chemical" alarm. The current pump(s) is supplied by the existing vendor, and must be replaced with an equivalent pump by the Contractor within fifteen (15) business days after contract award.

The seven (7) patient care unit pumps at New Hampshire Hospital and the three (3) patient care unit pumps at the Glencliff Home for the Elderly must be supplied, maintained, and switched to new machines as necessary by the Contractor.

Replacement patient care unit pumps and the detergent containers must fit within existing "kitchen" style cabinets.

Any technician who enters patient care areas must complete a "Contractor Orientation" provided by the Hospital. This orientation takes approximately two (2) hours to complete.

The Contractor shall:

- Provide regular monthly service on all equipment at no additional cost to the State of New Hampshire. Monthly titration readings are to be taken by the Contractor and supplied to the Laundry Supervisor
- Provide all equipment, supplied, installed and maintained at no cost to the State of New Hampshire
- No additional deposits for drums
- The Contractor shall be responsible for adhering to the ozone contractor at each location. This includes but is not limited to complete compliance with the amount of laundry chemical being dispensed at each location. At no point shall the Contractor make chemical decisions that supersede the ozone contractor

- The Contractor shall have trained and knowledgeable personnel on staff who can provide technical assistance to State personnel when requested. In the event of chemical pump failure, repair or replacement is required within twenty-four (24) hours of the Contractor being notified of the failure
- Yearly in-service training for employees or as needed requested by supervisors
- Contact name and telephone number for emergency use
- SDS sheets to be supplied with deliveries
- **All wash results to be guaranteed with total re-wash not to exceed 2.5%**

All services performed under this Contract shall be performed between the hours of 7:30 A.M. and 4:00 P.M. unless other arrangements are made in advance with the State. Any deviation in work hours shall be pre-approved by the Contracting Officer. The State requires one-day advance knowledge of said work schedules to provide security and access to respective work areas. No premium charges will be paid for any off-hour work.

PRODUCTS & PRICING:

Glenciff Home for the Elderly

Detergent w/ Stain Remover (w/ built product):	\$11.78 Per Gallon
Bleach (12.5% Hypochlorite):	\$4.42 Per Gallon
Sour (w/ Iron Control):	\$6.40 Per Gallon
Softener:	\$8.98 Per Gallon
Cost per 100 pounds light soil white \$	<u>0.63</u>

New Hampshire Hospital Laundry

Bulk Detergent (Nonylphenoxy Polyethoxy Glycol 25%):	\$8.68 Per Gallon
Bulk Alkali (35% Sodium Hydroxide):	\$7.25 Per Gallon
Bleach (12 ½% Hypochloride):	\$4.42 Per Gallon
Sour (w/ Iron Control):	\$6.40 Per Gallon
Softener:	\$8.98 Per Gallon
Liquid Detergent:	\$75.45 Per 2 1/2 Gal.
Cost per 100 pounds light soil white \$	<u>0.76</u>

Laundry Chemicals (Non-Bulk)

Unit	Description	Unit Cost
Cs	Ecolab #16309 Dual Surge, Solid 4/8lb Caps	\$111.50
Cs	Ecolab #16009, lb Break Plus, Solid, 6/4	\$82.10
Ea	Ecolab #12083, Liquid Laundry Neutralizer/Sour, 5 Gal	\$94.90
Ea	Ecolab #16146, Laundry Destainer, 15 Gal	\$80.50
Ea	Ecolab #16159, Eco Star Sour Neutralizer, 15 Gal	\$187.50
Ea	Ecolab #15982, Tri-Star Destainer, 5 Gal	\$44.15
Cs	Ecolab #13649 Stain Away, Solid 4/8lb Caps	\$51.15
Cs	Ecolab #6100374, Stainblaster Prespotter, 4/22 oz	\$49.96
Cs	Ecolab #6100909, Stainblaster, 12/1.2 lb	\$55.50
Ea	Ecolab #6100105, Solar Brite, 15 Gal	\$311.75
Cs	Ecolab #16005, Navisour, Caps, 2/6lb	\$82.45

EQUIPMENT:

The Contractor will be responsible for replacing and servicing any and all equipment needed for their product line(s), i.e. soap/detergent dispensers, etc., at no additional cost.

The Contractor shall be required to accomplish delivery of any item ordered under the contract within five (5) business days from the placement of the order.

CUSTOMER SUPPORT SERVICES:

Pre-Sales Support shall include, but is not limited to:

- a) Product Quotes
- b) Product Research
- c) Product Recommendation
- d) Product Specifications
- e) Assistance to State Agencies in finding products that best meet their needs.

Post-Sales Support shall, include but is not limited to:

- a) Delivery Information
- b) Product Return
- c) Invoice/Billing Issues
- d) Training on equipment and products when requested
- e) Facilitate Resolution of Product Problems

The Contractor shall provide sales support for the items and equipment specified in this Contract. The Contractor shall have a central contact point, available during State business hours, for resolving customer support problems.

PAYMENT & TERMS:

Payments shall be made via ACH. Payment shall be paid in full within thirty (30) days after receipt of invoice and acceptance of the work to the State's satisfaction.

INVOICING:

Invoices shall be submitted after completion of work to the requesting agency.

Itemized invoices shall be submitted to the individual agency remit account after products have been delivered. Invoices shall clearly indicate the quantity, description, packaging, date delivered, and contract price.

EQUIPMENT:

The Contractor will be responsible for replacing and servicing any and all equipment needed for their product line(s), i.e. soap/detergent dispensers, etc., at no additional cost.

DELIVERY:

Within 5 (five) working days from placement of order.

F.O.B.:

Destination

ORDERING:

Agencies may place orders directly to Contractor by Fax, Email or Online. Contact Central Paper to obtain a password for online access. Eligible participants will utilize their own individually established ordering procedures.

MINIMUM ORDERS:

There is no minimum order required under this contract.

**BALANCE
OF PRODUCT LINE:**

For the term of the contract, the State may purchase other janitorial chemicals relating to this contract. Agencies may *not* purchase janitorial supply products relating to Can Liners, Paper Products, Food Service Products, Gloves, Miscellaneous or Hand Soap off this contract.

QUESTIONS:

Direct any questions to Laura Ingram, 603-271-2009 or Laura.Ingram@NH.Gov