

#### New Hampshire is Our Mission

Background for the Governor's Task Force 21 December 2023



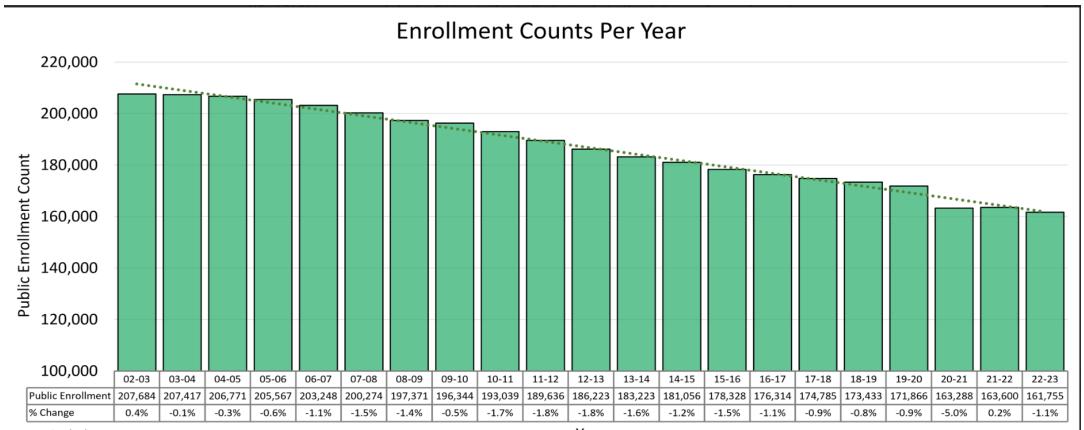
# Key considerations about the future of postsecondary education



# Relevant trends visible in New Hampshire's K-12 schools



### NH's Public School Enrollments, AY2003 to AY2023



Data as of 11/14/2022
Enrollment counts include Public Districts. Public Academies, and Joint Maintenance Agreements

Year

Regression Line has an average decline of 2,483.6 per year (98.82% of fit)



The Annie E. Casey Kids Count Data Center reporting of race and ethnicity indicates that the NH population under 18 are more diverse than the state overall. The Kids Count Data Center provides age specific estimates, which show that children under 18 range from 16-18% BIPOC and/or Hispanic (using US Census Bureau estimates from 2016-2020).

#### Enrollments by Race/Ethnicity In New Hampshire Public Schools As of October 1, 2023

	American Indian or Alaskan Native		Asian or Pacific		Hispanic		Black Non- Hispanic		White Non-Hispanic		Multi-Race		Total
	Count	%	Count	%	Count	%	Count	%	Count	%	Count	%	Count
State Total	306	0.19%	5,117	<mark>3.1%</mark>	14,242	8.63%	3,400	2.06%	135,913	82.37%	6,034	3.66%	165,012

# Free & Reduced Lunch Eligibility, COMMUNITY COLLEGE 2020-2021 (NH Department of Education)

	AΓ	OM-A			% Eligible			
Pre- School	Kinder- garten	Grades 1-12	ADM-A Total	Pre- School	Kinder- garten	Grades 1-12	ADM-A Total	All Grades %
964.11	10,482.15	135,618.85	147,065.12	296.39	2,724.50	32,296.27	35,317.16	24.01%



# Relevant national trends influencing demand for postsecondary education



#### Questioning the value of college

Public Trust in Higher Ed Has Plummeted. Yes, Again.

By Zachary Schermele | JULY 11, 2023

#### Most Companies Say College Isn't Worth It for Their Employees

Nov 24, 2023 at 12:05 PM EST

#### Is College Worth It?

The new economics of higher education make going to college a risky bet.

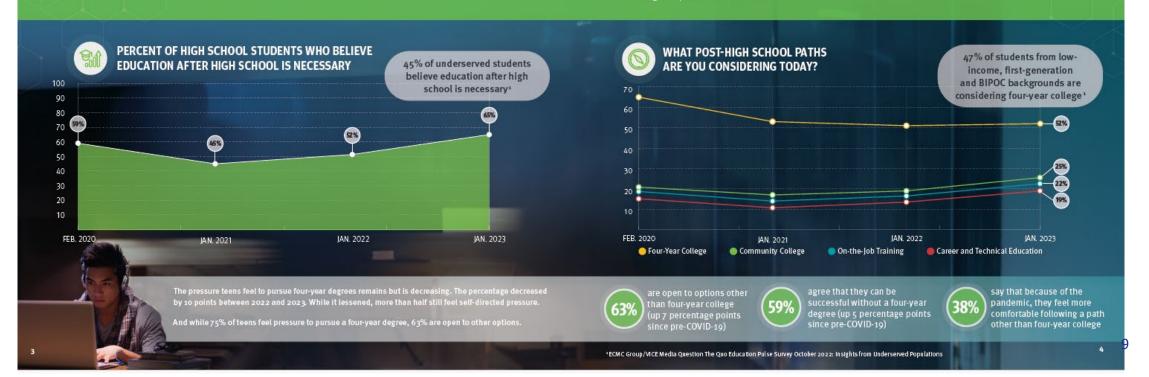
#### From ECMC's "Question the Quo" Report em of New Hampshire

#### GEN Z'S BELIEF IN EDUCATION AFTER HIGH SCHOOL HAS INCREASED...

After a two-year dip in teens who see education as part of their future, the percentage has rebounded above pre-pandemic numbers. More than ever, students believe education after high school is necessary: 84% plan on attending postsecondary education at some point, with 57% coming from families where a parent or guardian does not have a bachelor's degree.

#### ...BUT FOUR-YEAR COLLEGE IS NOT THE ONLY PATH

While belief in postsecondary education has increased, the types of education teens are considering have shifted since before the pandemic. High schoolers are moving away from the four-year path—consideration of four-year college has decreased 14 percentage points since before COVID-19 and nearly 20 percentage points since the early days of the pandemic. At the same time, interest in other credential-bearing and non-degree options has increased.





#### ECMC—what matters to students?

#### COST OF EDUCATION REMAINS A TOP CONCERN FOR GEN Z TEENS

High schoolers from all demographics are looking at external sources to help cover the cost of college through scholarships, grants and student loans. Six in 10 teens say they are worried about how they will pay for college—a number that has remained consistent since before the pandemic. Despite financial concerns, 65% of students would prefer a career they are passionate about over a career that pays more money.

#### STUDENTS ARE MAKING PLANS ON HOW THEY'LL PAY FOR POSTSECONDARY EDUCATION.

Total students surveyed Low-income, first-generation and BIPOC students

Plan to apply for scholarships

48%

Plan to apply for grants (i.e., Pell, Federal Supplemental Educational Opportunity, etc.)

Plan to get student loans

45%

diam't i

Believe their family will pay from their own accounts

**29**%

**Q** 

**25%** 

31%

28%

Have savings to pay for education

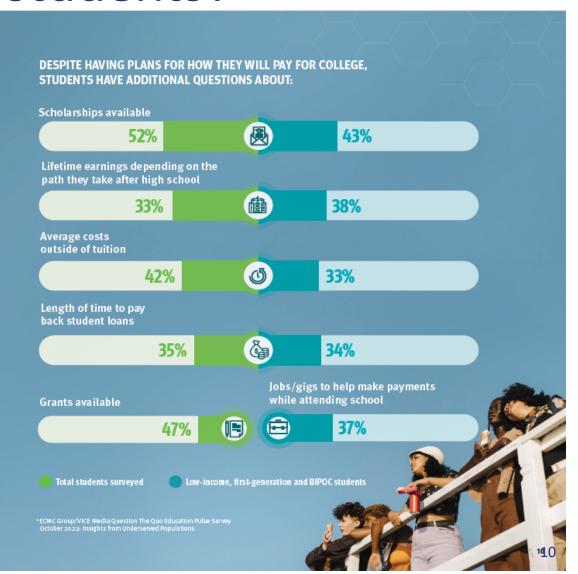
23

8

21%

#### NOTE:

Students from low-income, first-generation and BIPOC backgrounds differ from their peers in terms of how they plan to pay for education, with significantly fewer planning to pursue scholarships, loans and grants.<sup>1</sup>





# Relevant data on New Hampshire's labor market projections through 2030

NH Economic & Labor Market Information Bureau



# New Hampshire Employment Projections by Industry and Occupation

base year 2020 to projected year 2030

2020		2030	Numeric	Percent		
Estimated		Projected	Change	Change		
675	,594	726,549	50,955	7.5%		



# New Hampshire Employment Projections by Industry and Occupation

base year 2020 to projected year 2030

H I J

Average Annual Openings

Exits<sup>1</sup> Transfers<sup>2</sup> Total

30,024 45,926 81,045



#### What will matter in the coming decade(s)

- ➤ Opportunity—who will we serve?
  - > Pre-K-12+
  - Working adults
    - Career transitions
    - > Expanding the workforce
- ➤ Outcomes—what will we need to deliver for NH's 21st century workforce?
  - Degrees
  - Certificates
  - Industry-recognized credentials
  - > Just-in-time training
- ➤ Accountability
  - Quality
  - Access (with success)
  - > Value (cost relative to quality with a measurable return on investment)



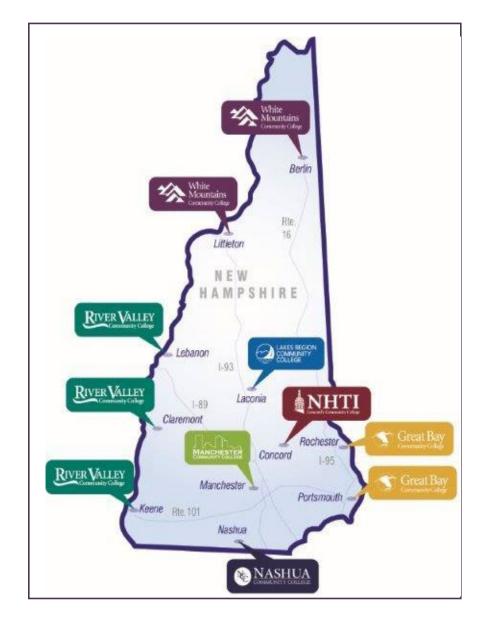
# How CCSNH is positioned for the future

#### Supporting New Hampshire's communities and workforce

- Campuses throughout New Hampshire to serve communities and support local employers and industries
- Serving more than 22,000 students each year, across the life cycle of learners
  - Associate degree and certificate programs

    - High demand career and technical programs
       Transfer-focused programs aligned with USNH
  - Business training programs

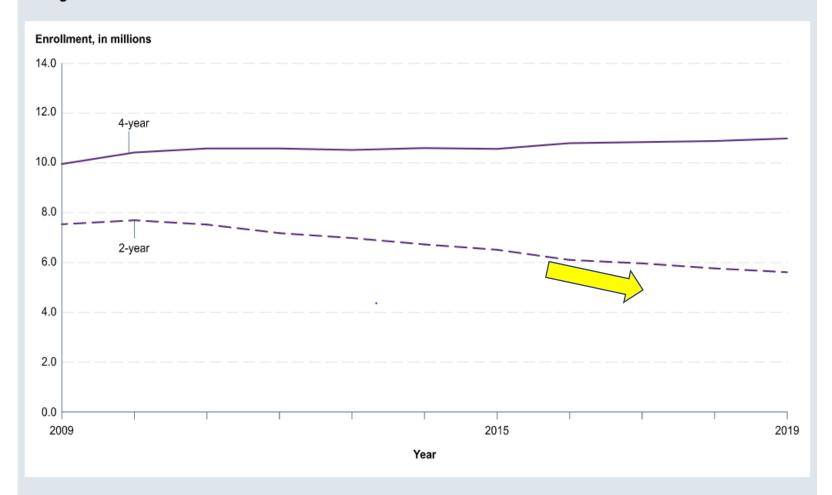
    - Industry-recognized skills-based training
      Customized training with employer partners
  - Accelerated and affordable dual enrollment pathways for high school students
- 93% of our students are NH residents and the vast majority remain in our communities and in our workforce





# Let's start with national trends in community college enrollment...

Figure 5. Undergraduate enrollment in degree-granting postsecondary institutions, by level of institution: Fall 2009 through fall 2019



NOTE: Data are for the 50 states and the District of Columbia. Degree-granting institutions grant associate's or higher degrees and participate in Title IV federal financial aid programs. Some data have been revised from previously published figures.

SOURCE: U.S. Department of Education, National Center for Education Statistics, Integrated Postsecondary Education Data System (IPEDS), Spring 2010 through Spring 2020, Fall Enrollment component. See Digest of Education Statistics 2020, table 303.70.



# Enrollment in Public Two- Year Colleges 2009-2019



## And then COVID's impact on the lives of community college students....

Enrollment dropped precipitously during the pandemic – the total number of enrolled students fell by 11 percent from fall 2019 to fall 2020 and by another 7 percent from fall 2020 to fall 2021.



EdWorkingPapers

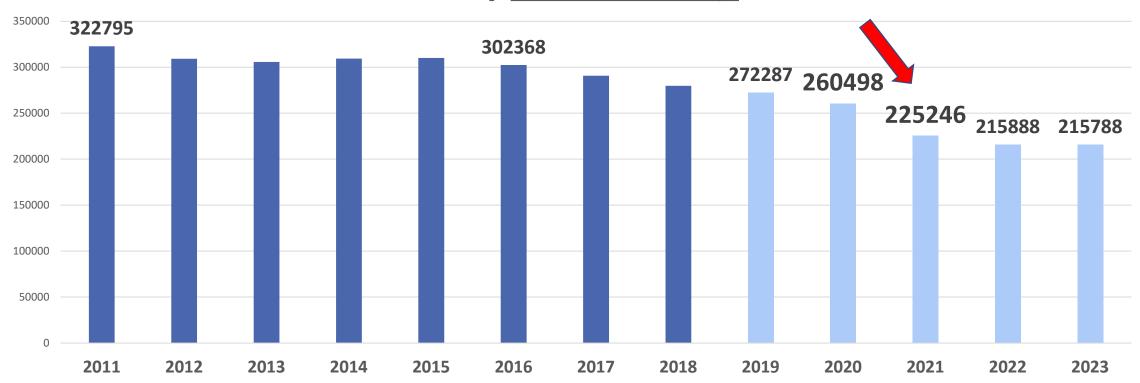
https://www.edworkingpapers.com > default > files

The Impact of COVID-19 on Community College Enrollment ...



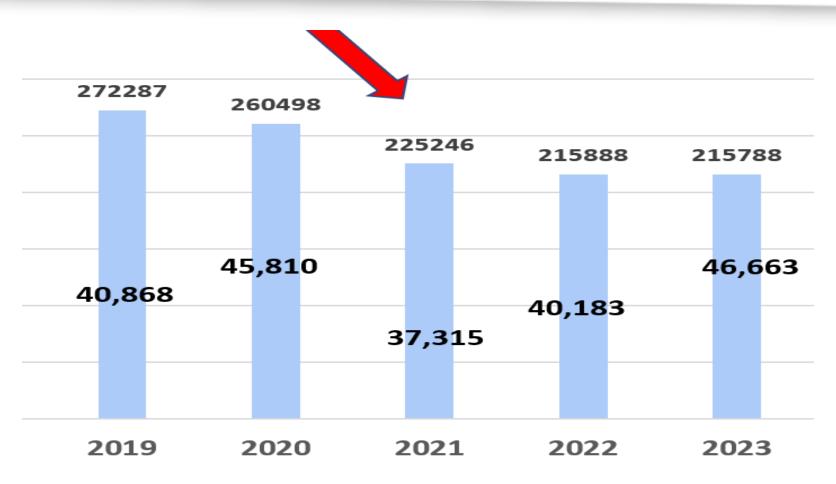
#### The New Hampshire context

#### **CCSNH Enrollment by Credit Activity AY2011-AY2023**



#### **Dual Enrollment Credit Activity**

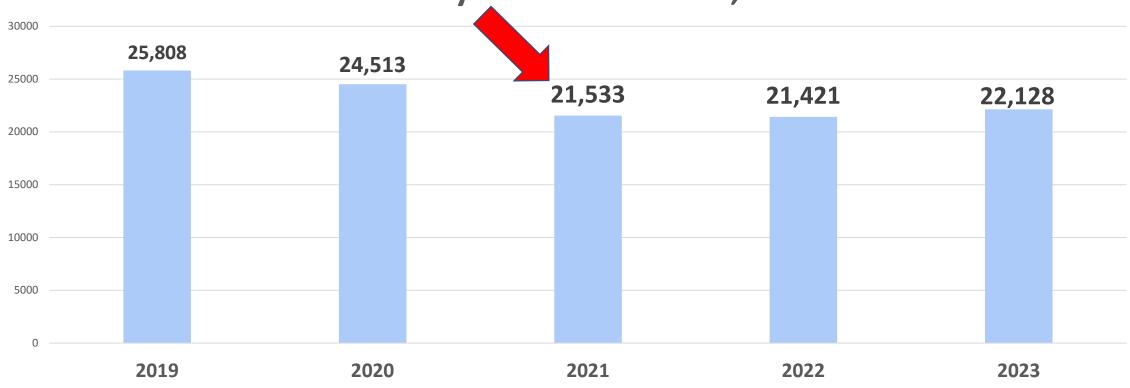






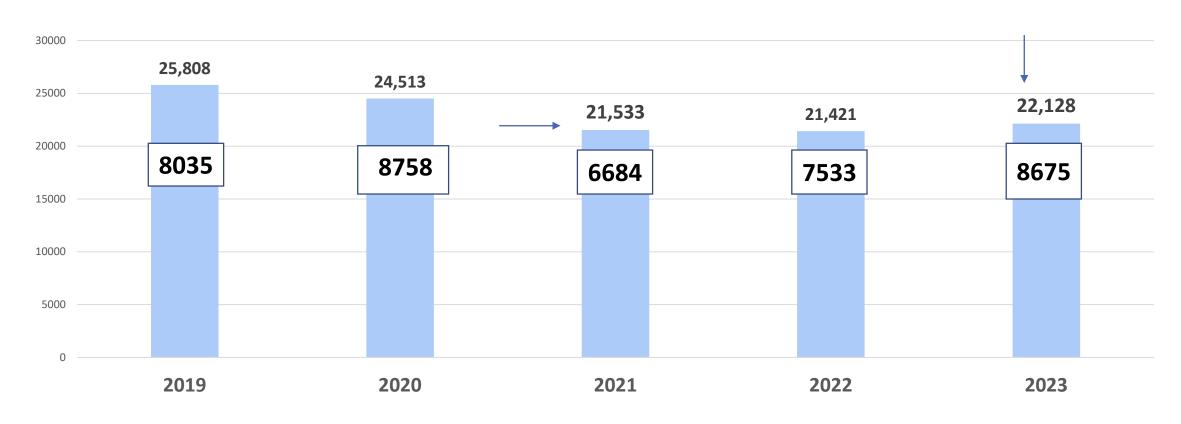
#### The New Hampshire context

#### CCSNH Enrollment by Students Served, AY2019--AY2023



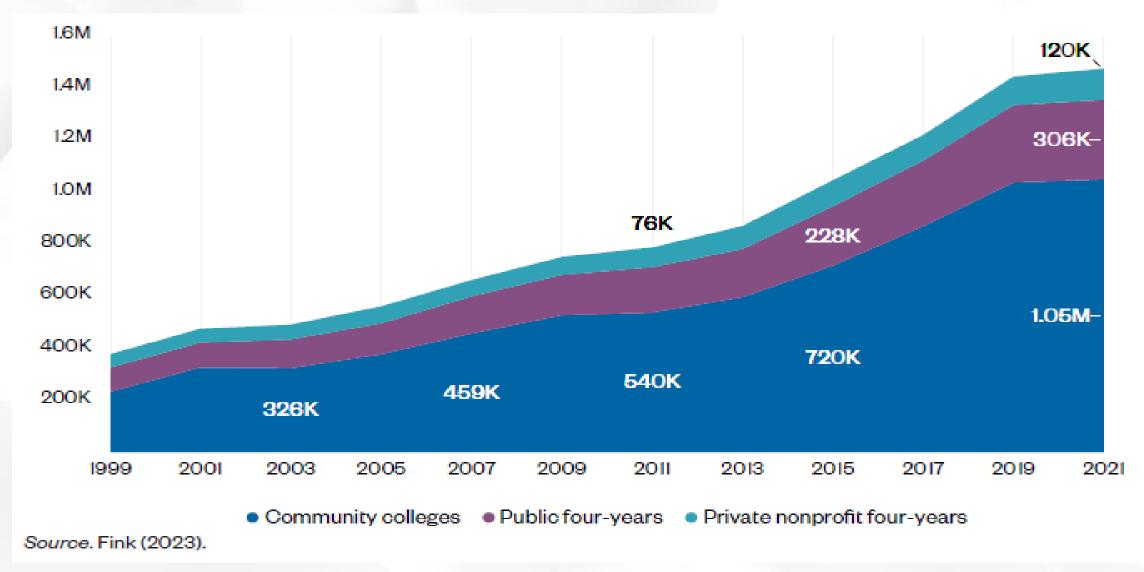


#### Students Served by CCSNH Dual Enrollment, AY 2019-AY 2023



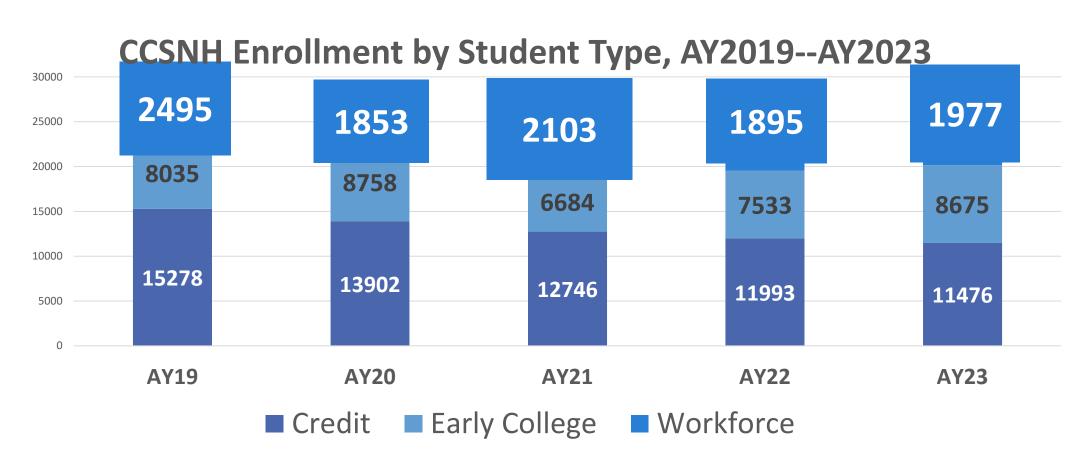
#### US Dual Enrollment, 1999-2021





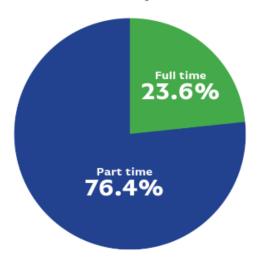


#### New Hampshire perspective



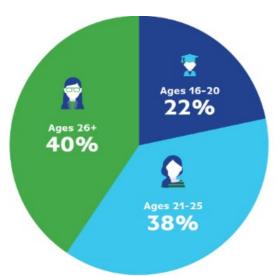
### COMMUNITY COLLEGE system of New Hampshire

#### Full time vs. part time



#### **CCSNH Students by Age Range**

Ages listed for the current academic year: Summer '20, Fall '20 and Spring '21. Does not include Running Start, Early College, eStart, non-credit or potential students from late start classes.



#### Who our students are and what they seek:

- ✓ Programs that are compatible with their lives
  - ✓ Respect for place and time
  - ✓ Accessible and flexible
  - ✓ Aligned with local opportunities
- ✓ Economic and social mobility
  - ✓ Exploration and on-ramps
  - ✓ Academic and personal support
  - ✓ Life-changing career pathways
- ✓ Affordable on a family budget

# Free & Reduced Lunch Eligibility, COMMUNITY COLLEGE 2020-2021 (NH Department of Education)

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## Free & Reduced by District AY23-24 (statewide rate 24.09%)

- Berlin 48.50%
- Claremont 40.31%
- Concord 34.99%
- Conway 35.22%
- Franklin 53.95%
- Laconia 49.83%
- Littleton 53.74%

<ul> <li>Manchester</li> </ul>	47.35%
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- Nashua 40.93%
- Newport 56.45%
- **Portsmouth** 12.10%
- **Rochester** 38.25%

#### Aligned with areas of need

Supporting New Hampshire's communities and New Hampshire's families

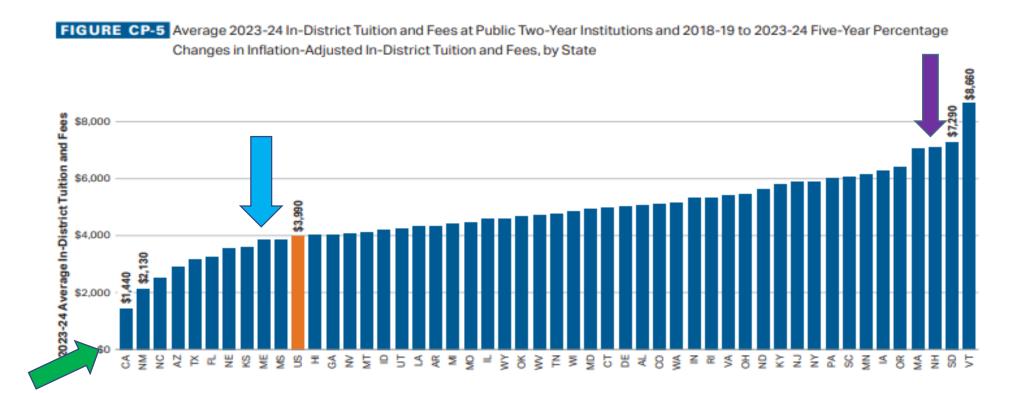


### College Board's Trends in College Pricing (2023)



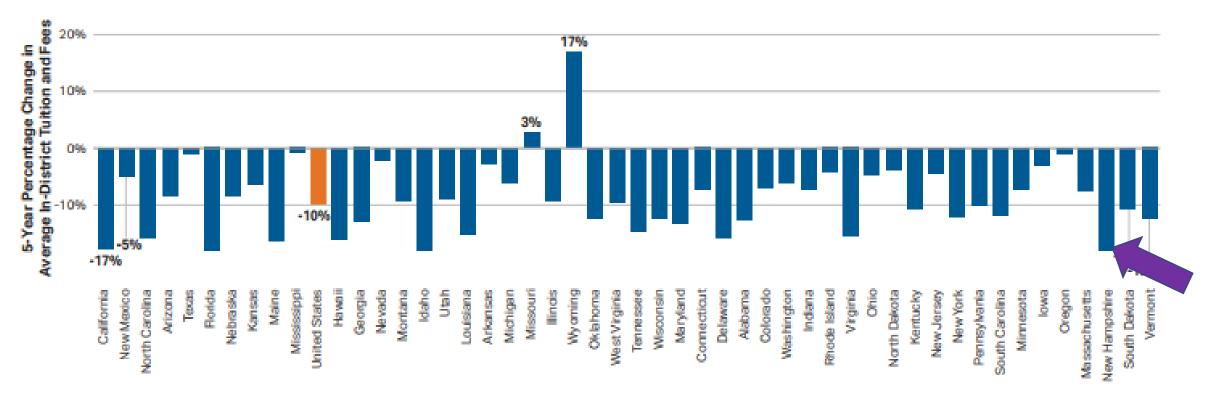
#### **Tuition and Fees by State: Public Two-Year**

In 2023-24, average published tuition and fees for full-time in-district students at public two-year colleges range from \$1,440 in California and \$2,130 in New Mexico to \$8,660 in Vermont.



### COMMUNITY COLLEGE system of New Hampshire

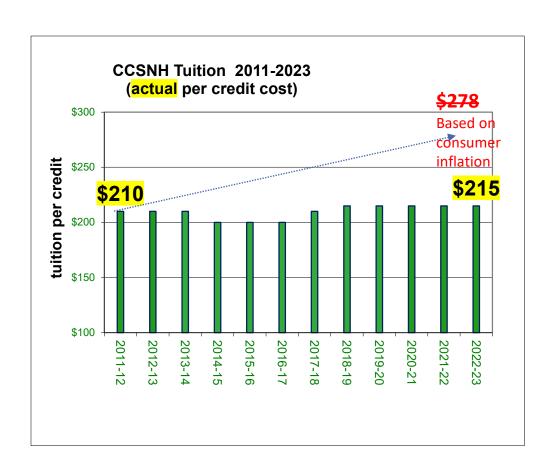
### 5-Year Inflation-Adjusted Change in Average Tuition & Fees— "2-Year Public"



SOURCE: College Board, Annual Survey of Colleges; NCES, IPEDS Fall Enrollment data.







#### At \$215/credit, CCSNH has the lowest college tuition in NH...

- Tuition in last decade has increased by only 2%.
- Annual full-time tuition (in-state, based on 30 credits/year): \$6,450

#### ...but still well above the national average State support for affordability has been critical

- State funding is approximately half of CCSNH operating budget
- Affordability creates economic and societal benefits

Our enrollment is increasingly concentrated in programs that serve high-demand sectors but that are costly to offer and we—CCSNH and the SONH—have absorbed those costs to develop and sustain a skilled workforce and engaged citizens

• Fields like nursing, radiation therapy, dental, welding, engineering technology & trades are costly to deliver but critical to NH's workforce

#### We offer other forms of essential help for students

- No-cost/Low-cost textbook program
- Food pantries, career closets, emergency assistance



## What does that all mean for New Hampshire?

- New Hampshire can't afford to waste talent
- Education will be a lifelong pursuit
  - Fostering and enabling literacy, numeracy, and capacity to learn (and a love for learning) will be essential
- Access (in all of its forms) will matter
- Affordability, value, and cost are complex and interrelated issues that will require solutions

#### Supporting New Hampshire's communities and workforce

- 93% of our students are NH residents and the vast majority remain in our communities and workforce
- Campuses throughout New Hampshire to serve communities and support local employers and industries
- 22,000 students annually, from high school through career advancement and lifelong learning programs that include:
  - Accelerated and affordable dual enrollment pathways
  - Associate degree and certificate programs
    - High demand career and technical programs
    - Transfer-focused programs
  - Business training programs
    - Industry-recognized skills-based training
    - Customized training with employer partners



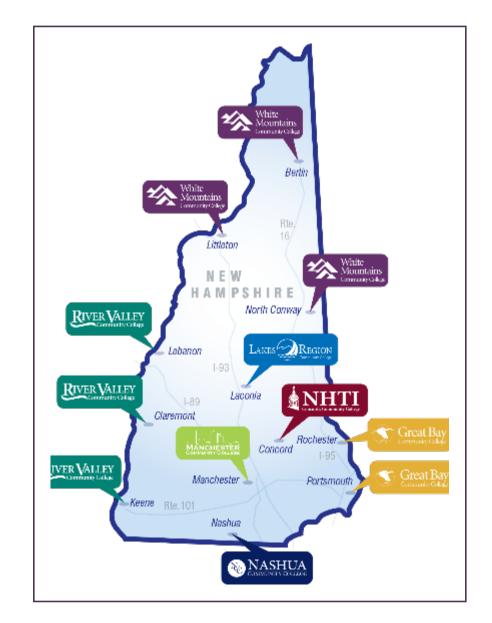
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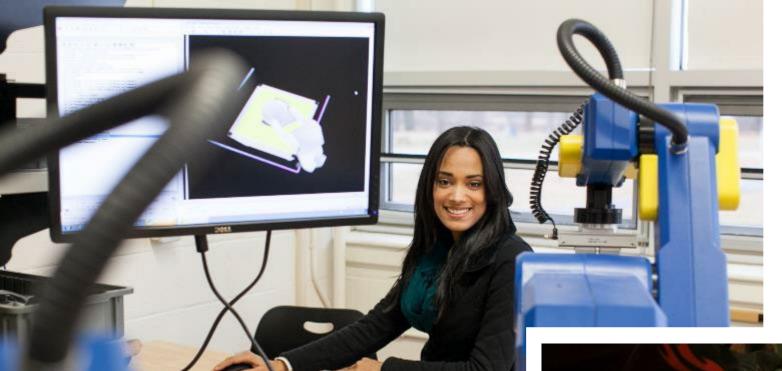
























## CCSNH's work is aligned with the top priorities in NH's Economic Recovery and Expansion Strategy



#### Goal #1: Retain and recruit a modern workforce

Specific strategies in the report include:

- Leverage existing programs
- Explore all talent pools
- Build educational partnerships
- Upskill labor

CCSNH programs prepare NH residents for all of the sectors noted in the report, with particular strength in healthcare, technicians across multiple industries, hospitality, IT, business professions, skilled trades such as HVAC, welding, electrical systems technology, electrical line workers and more

### **CCSNH Statement of Net Position**



#### A summarized Statement of Net Position is as follows:

	June 30,			
	2023	2022 Restated	2021 Restated	
Assets Current Capital assets, net Other noncurrent assets	\$ 56,957,331 2,776,015 142,547,103	\$ 62,173,383 3,232,555 134,512,301	\$ 54,300,709 104,568,144 37,650,668	
Total assets	202,280,449	199,918,239	196,519,521	
Deferred outflows of resources	24,172,568	28,098,327	34,485,617	
Liabilities Current Noncurrent	16,054,434 133,916,661	17,304,984 140,809,877	13,543,614 199,820,892	
Total liabilities	149,971,095	<u> 158,114,861</u>	213,364,506	
Deferred inflows of resources	25,933,475	33,651,873	35,079,042	
Net position (deficit) Invested in capital assets, net of related debt Restricted nonexpendable Restricted expendable Unrestricted	96,237,727 21,616,929 7,057,947 (74,364,156)	89,117,701 20,937,783 5,138,716 (78,944,368)	92,606,092 18,722,735 10,652,266 (139,419,503)	
Total net position (deficit)	\$ <u>50,548,447</u>	\$ <u>36,249,832</u>	\$ <u>(17,438,410</u> )	

## CCSNH Summary of Revenue, Expenses, and Changes in Net Position

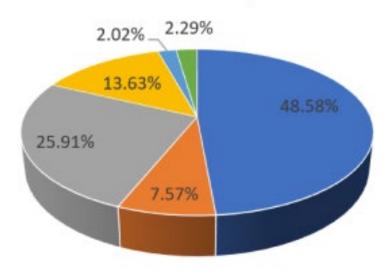


	Years Ended June 30,		
	2023	2022 Restated	2021 Restated
Operating revenues  Net tuition and fees  Other operating revenues	\$ 33,693,835 23,321,069	\$ 21,179,583 23,032,891	\$ 28,691,160 20,316,717
Total operating revenues	57,014,904	44,212,474	49,007,877
Operating expenses  Employee compensation and benefits Other operating expenses  Total operating expenses	78,893,326 36,853,522 115,746,848	52,596,999 35,811,272 88,408,271	86,503,583 35,554,760 122,058,343
Operating loss	(58,731,944)	(44,195,797)	(73,050,466)
Nonoperating revenues (expenses) and other changes State appropriations - operating State appropriations - capital Capital grants and contracts Lease revenue COVID funding (Loss) investment return used for operations (Loss) investment return net of amount used for operations Nonexpendable contributions Interest expense on subscriptions Interest expense on leases Interest expense on capital debt	56,000,000 8,431,950 744,617 129,761 1,922,533 3,668,024 1,919,231 671,562 (40,289) (127,780) (289,050)	56,000,000 2,290,942 524,093 145,488 23,102,359 (1,014,369) (5,513,550) 2,208,985 (4,221) (125,284) (451,735)	55,360,000 1,940,544 885,666 38,225 24,256,194 824,199 6,364,366 653,374 (103,325) (514,614)
Nonoperating revenues and other changes, net	73.030.559	77.162.708	89.704.629
Increase in net position	14,298,615	32,966,911	16,654,163
Net position (deficit), beginning of year, as previously stated	36,249,832	(17,438,410)	(34,092,573)
Cumulative effect of correction of an error		20,721,331	
Net position (deficit), beginning of year, restated	36,249,832	3,282,921	(34,092,573)
Net position (deficit), end of year	\$ <u>50,548,447</u>	\$ <u>36,249,832</u>	\$ <u>(17,438,410</u> )

### CCSNH Revenue and Expense FY23



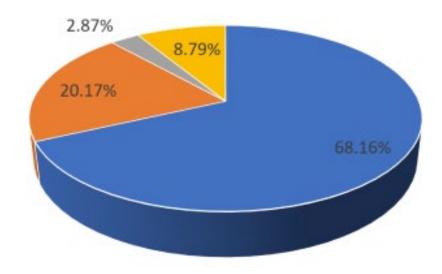
#### 2023 Revenue by source



- Non-operating, net
- Net Tuition and fees
- Other revenue

- Other changes in net position
- Grants and contracts
- Auxiliary revenue

#### 2023 Expenditures by type



- Employee wages and benefits
   Other operating expenses
- Utilities
- Depreciation and Amortization

# CCSNH Employee Headcount 2013-2022 (including Adjunct Faculty)

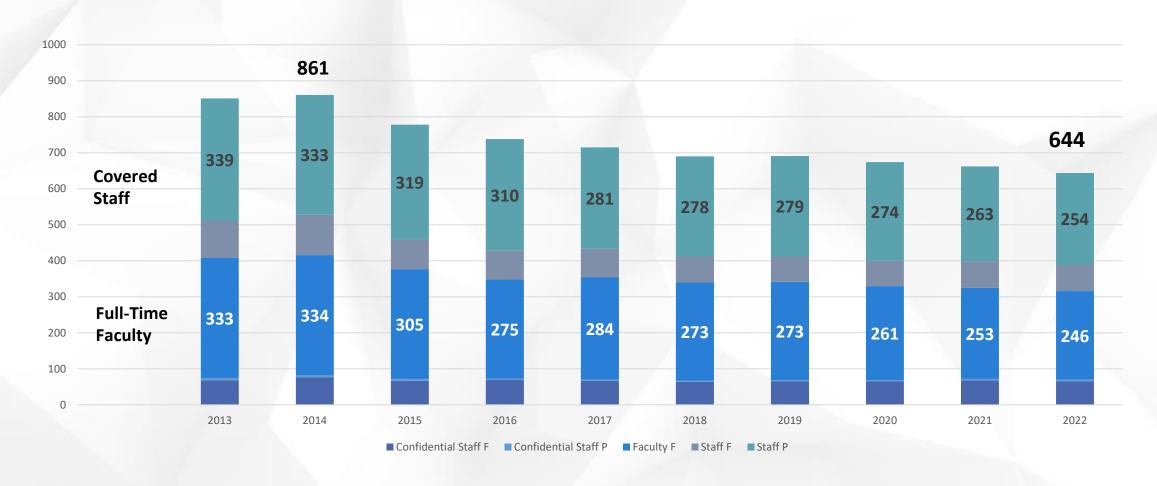


CCSNH Employee Headcount 2013-2022



## CCSNH Employee Headcount 2013-2022 (without Adjunct Faculty)







### Student Success that Supports the State's Success

Because New Hampshire is our mission













**CHOOSE COMMUNITY** 



